



Gary Hibbert

INVESTOR | REALTOR | PUBLIC FIGURE

INFO@GARYHIBBERT.CA

Visit garyhibbert.ca for social connections.

BIO

Gary Hibbert is a full-time Real Estate Investor, licensed and award-winning Real Estate Agent, Author, and Educator. In 2008, he made a decision that would be life-changing by purchasing his first investment property. Through hard work and dedication, Gary left the corporate world to become a full-time entrepreneur in 2014. Today, not only does he have a remarkable Real Estate Investing Portfolio, Gary also continually inspires others to the same change that transformed his life.

In 2010, Gary launched **Smart Home Choice**, a Real Estate Investing company dedicated to educating new and experienced investors through a focus on SMART goals in order to allow them to make informed decisions in their investing strategies. Currently, Smart Home Choice is one of Durham Region's largest groups of Real Estate Investors and although the company is continually growing, it offers networking, mentoring, virtual education and self-improvement opportunities to its members.

Having successful investors led to the launch of **Deep Pockets**, a private investment company where investors have the opportunity to earn returns of 8%-13%.

Becoming a success in the real estate industry meant developing many specialized partnerships. This led to "**Real Talk With Gary**", a podcast that focuses on real estate strategies, current events, physical and mental health and more.

One of Gary's most recent ventures is becoming a partner of a real estate brokerage, **Our Neighbourhood Realty**.

INTERVIEW TOPICS

1. What did you do before and why did you decide to get into what you're doing today?
2. What investing strategy do you focus on primarily?
3. What are some of the biggest mistakes you see real estate investors making?
4. How important is mindset vs skill set?
5. How important is having a coach/mentor? What is their purpose?